



SMEs go Health Newsletter

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In this issue

Events

- Upcoming Events
- Presentations of the SMEs go Health' 5th Information and Training Workshop in Stockholm are online
- Presentations of the Partnering Day for HEALTH in the Seventh Framework Programme held in Vienna

Open Calls

- IMI Information Day Report
- FP7 - ICT open call: health opportunities
- Call for Proposals on ALTERNATIVE TESTING; EC – COLIPA Joint Scheme

Other projects

- Over 90% of SMEs consider their participation in EU funded project a success. How can we learn from their experiences?

Spotlight on research profiles

- Health research excellence in the spotlight: Portugal

Tips & tricks to take part in FP7 and IMI

- EU Technology Marketplace

Success Stories

- Success Story from Switzerland

Project coordinator is FFG-Austrian Research Promotion Agency European and International Programmes.

SMEs go Health is an SSA co-funded by the European Commission under FP6, grouping 29 expert organisations in Europe to support successful SMEs' participation in FP7.

www.smesgohealth.org

UPCOMING EVENTS

January 2010

- 20/01 : **European Tour for Life Sciences and Biotech Entrepreneurs** (Sweden)

February 2010

- 11/02 : **1st SYSTEMIC SCLEROSIS WORLD CONGRESS** (Italy)

March 2010

- 04/03 : **14th WORLD CONGRESS OF GYNECOLOGICAL ENDOCRINOLOGY** (Italy)

July 2010

- 06/07 : **21st INTERNATIONAL CONGRESS ON THROMBOSIS 2010** (Italy)

September 2010

- 28/09 : **8th INTERNATIONAL SCIENTIFIC CONFERENCE: HEALTH, WORK AND SOCIAL RESPONSABILITY** (Italy)

A calendar of events is available on our website www.smesgohealth.org

Presentations of the SMEs go Health' 5th Information and Training Workshop in Stockholm are online



SMEs go Health held its **5th Information & Training Workshop** on 25th November 2009 in Stockholm.

This half-day workshop provided information on successful proposal preparation in the Health theme of FP7, a panel discussion with proposal evaluators, and the services offered by SMEs go Health to name but a few.

[Click here](#) to view the presentations.

[Top ▲](#)

Presentations of the Partnering Day for HEALTH in the Seventh Framework Programme held in Vienna



The SMEs go Health Team organized a Partnering Day for HEALTH in the Seventh Framework Programme on 7th October 2009 in Vienna. The Partnering Day offered a brilliant opportunity to bring together researchers from industry and academia from all over Europe aiming at initiating cooperation for joint research projects.

The event was a real success: around 110 delegates from 22 different countries attended the event and participated in more than 100 bilateral meetings.

[Click here](#) to view the presentations.

[Top ▲](#)

EU RESEARCH FUNDING Initiatives: Open Calls & Partner Searches

IMI Information Day Report



On 17th November 2009, more than 420 delegates attended the Information Day for the 2nd Call of the Innovative Medicines Initiative (IMI) held in Brussels Expo. The event was hosted by the newly autonomous IMI Joint Undertaking, formed by a partnership between the European Commission and the European Federation of Pharmaceutical Industries and Associations (EFPIA), which is responsible for the strategy and governance of the Initiative.

[Click here](#) to view the presentations of the information day.

[Read the complete article](#)

[Top ▲](#)

FP7 - ICT open call: health opportunities



On 24th November 2009, the 6th call for proposals in the ICT theme of the Seventh Framework Programme (FP7) has been launched. The work programme also contains a number of topics specifically dedicated to health, most of which are to be found in the chapter "Towards sustainable and personalized healthcare".

The indicative budget of this call amounts to a total of 286 million euro. The deadline for submitting proposals is **13 April 2010**.

[Click here](#) to see the full details of the call.

[Top ▲](#)

Call for Proposals on ALTERNATIVE TESTING; EC – COLIPA Joint Scheme



On 30th July 2009, the European Commission launched a Call for Proposals on the development of a strategy towards alternative solutions to animal testing in the field of repeated dose systemic toxicity.

For each proposal selected by the European Commission, the cosmetic industry (COLIPA) is committed to providing additional funding. The funding shall be equal in each case to the European Commission's contribution (50% of eligible costs).

The European Commission selected proposals may therefore be funded up to 100% of the total eligible costs.

The evaluation and selection of proposals will be handled exclusively by the European Commission.

FP7 rules for submission of proposals, and the related evaluation, selection and award procedures apply and due procedures carried out by the European Commission. FP7 rules also apply with regard to intellectual property rights provisions.

Call identifier: **FP7-HEALTH-2010-Alternative Testing Strategies**
More information on this call is available at www.cordis.europa.eu

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[Top ▲](#)

OTHER PROJECTS

Over 90% of SMEs consider their participation in EU funded project a success. How can we learn from their experiences?



A recent study financed by the European Commission within the "KAPPA-Health" project found that over 90% of research-intensive SMEs having participated in a FP6 co-financed research project considered their participation as a success and 50% of

these have already generated commercial return.

The **KAPPA-Health** project aims to assess the success factors which lead healthcare companies to generate value from their participation in a co-funded research project, and to determine how this can be planned at the time the decision is made to apply for an FP7 project.

The KAPPA-Health partners also organize workshops and train SMEs on how to access funding for research and development. The KAPPA-Health partners also organize workshops and train SMEs on how to access funding for research and development.

Interviews and coaching of SMEs will be conducted by KAPPA-Health partners in the months to come. If you wish to participate in this enquiry please contact the project Coordinator: jviseur@eurotop.be

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[Top ▲](#)

NEW PROFILES / SPOTLIGHT ON RESEARCH PROFILES

Health research excellence in the spotlight: Portugal



In our newsletter, we present key research and innovation actors in the "Health" area of European Member States, Associated Countries and Candidate Countries. In this newsletter, we are introducing several Portuguese researchers and SMEs willing to participate in FP7 research projects. We invite you to learn more about the expertise of potential new partners for your FP7 projects!

Portugal has excellent research groups in the health and biotechnological sector. The results obtained by its research gave origin to many spin-off companies, which rapidly turned into SMEs and continued independently and successfully. Most of the key players in this area are present in the SMEs go Health (SGH) database. However, you can have access to a large number of research institutes and companies by consulting the following associations:

- the **Health Cluster Portugal** (HCP)
- the **Portuguese Association for Bioindustries** (APBio)

On our website, we are highlighting some of the Portuguese research institutes and companies which are in the SGH database, covering different areas of expertise.

[Read the complete article](#)

[Top ▲](#)

TIPS & TRICKS TO TAKE PART IN FP7

EU Technology Marketplace



Technology Marketplace is a free online service from the European Commission where you can publish and find research and technological development results and innovative business opportunities on emerging technologies. Technology Marketplace includes exploitable research results, mainly from EU funded research, and a showcase of best results displayed as technology offers.

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[Top ▲](#)

SUCCESS STORIES / QUOTES FROM CLIENTS



Success Story from Switzerland

FP7 is often stigmatized as being too complex and excessively burdensome for SME's. The recent success story presented by SMEs go Health is showing that this is not necessarily the case!

Dr. B. Pilger, the coordinator of the project "**FLUINHIBIT: Small Molecule Inhibitors of the Trimeric Influenza Virus Polymerase**", is particularly positive about his experience with FP7. His company, the Swiss SME "PiKe Pharma GmbH", strives to provide patients with better antiviral drugs in therapeutic areas where limited treatment



options are available.

Their activities fitted perfectly with one of the FP7 Health-call topics, but they only discovered this about eight weeks before the call deadline. However, with the help of his National Contact Point and his experienced partners, Pike Pharma not only succeeded to submit a proposal in this short delay, but the company even got selected for funding!

[Read the whole story](#)

[Top ▲](#)

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